



CONSULTANCY, AFTER-SALES SERVICE AND TRAINING

It may sound strange in an age of mass production and soullessness, but at IHC we are always somewhat loath to part with the vessels on which we have lavished so much care. We do our best to make sure that owners know how to use them. After-sales service therefore receives high priority, and this extends to the training of those who will operate the vessels.

Our Dredging Advisory Service exists to assist clients in word and deed before they place an order, but equally in the event of problems in executing dredging works. Optimization of equipment and methods is the key word, and the experience of IHC engineers is available to resolve difficulties.

IHC's after-sales service is not limited to delivery, commissioning and the issue of a written guarantee. We continue to monitor the performance of the equipment and to provide the user with information on how to obtain the most from it. The existence of a huge stores containing standardized components, with guaranteed despatch within 24 hours, is a major comfort to users of IHC plant.

Finally, the training facilities afford the greatest certainty that our products will be in good hands. Even during construction, courses are organized in the Netherlands to provide a theoretical and practical basis for expert operation and sound maintenance.